



April 22, 2005

**BY HAND-DELIVERY**

Mary L. Cottrell, Secretary  
Department of Telecommunications and Energy  
One South Station, 2<sup>nd</sup> floor  
Boston, MA 02110

Re: D.T.E. 99-60 - Fitchburg Gas and Electric Light Company, Default Service Tariff Filing M.D.T.E. No. 121 for June 1, 2005

Bid Evaluation Report

Dear Ms. Cottrell:

Fitchburg Gas and Electric Light Company d/b/a/ Unitil ("Unitil") hereby submits to the Department of Telecommunications and Energy ("Department") the results of its competitive solicitation for Default Service supply for the period beginning June 1, 2005, and its approach to compliance with the Renewable Portfolio Standards ("RPS") requirements. Also enclosed please find an original and nine (9) copies of Unitil's Motion for Protective Order. Under separate cover, Unitil is also submitting today new tariffs reflecting retail rate changes resulting from this new Default Service supply.

As discussed in more detail in the attached Default Service Bid Evaluation Report, in this RFP, Unitil sought fixed monthly pricing for 100 percent of its load requirements for its large customer group for the three month period beginning June 1, 2005. In addition, Unitil sought fixed monthly pricing for its small customer group and for its medium customer group for 50 percent of their respective load requirements for the twelve-month period beginning June 1, 2005.

Due to the continued uncertainty concerning the final rules for the locational capacity (LICAP) market, Unitil solicited and entertained bids both including capacity costs and excluding capacity costs during the period January 2006 through May 2006. Discussion of Unitil's treatment of this issue is provided in the Bid Evaluation Report.

As in its recent past solicitations, Unitil did not request that interested suppliers include along with their bids the provision of Renewable Energy Certificates for compliance with the Renewable Portfolio Standards ("RPS") in 225 CMR 14.00. The Bid Evaluation Report discusses Unitil's approach to compliance with the RPS regulations, as required by the Department's order in D.T.E. 02-40-B.

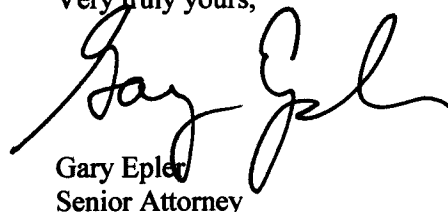
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Unitil has complied with the Department's competitive bidding requirements by broadly disseminating its RFP electronically to each member of the NEPOOL Markets Committee as well as distributing its RFP to a list of parties who have expressed interest in Unitil's solicitations. From this outreach effort, Unitil received bids for all three of its customer groups in response to the RFP. Unitil evaluated and ranked the final bids received, and named the winning bidder as described in the Bid Evaluation Report.

This filing has been made as part of D.T.E. 99-60, based on the Department's past practice. Pursuant to the within Motion for Protective Treatment, Unitil is filing with your office one confidential copy of the evaluative information relative to its solicitation (in particular Tab B of the filing).<sup>1</sup> All other recipients, with the exceptions noted, will receive redacted copies of the filing.

Please do not hesitate to contact me should you have any questions about this filing.

Very truly yours,



Gary Epler  
Senior Attorney

Enclosure

cc: Jeanne Voveris, Esq., Hearing Officer  
Kevin Brannelly, Director, Rates and Revenue Requirements  
Ronald LeComte, Director, Electric Power Division  
Barry Perlmutter, Electric Power Division  
Alexander Cochis, Asst. Attorney General (2 confidential copies)  
Robert Sydney, General Counsel, Division of Energy Resources (1 confidential copy)  
David McKeehan, President, No. Central Mass. Chamber of Commerce  
D.T.E. 99-60 Service List

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<sup>1</sup> Unitil is also providing copies of the filing containing the confidential material to the Attorney General (2 copies) and the Division of Energy Resources (1 copy), with whom Unitil has entered into Nondisclosure Agreements for this proceeding.